

DELIVER TO: State of Idaho Various Agencies
Various State Agencies
located throughout Idaho

Address 2
Various, ID 83701
Mark.Little@adm.idaho.gov

Date: Fri Oct 31, 2008
F.O.B: Destination
Terms:

VENDOR:

DAVE SMITH MOTORS
210 N Division St
Kellogg, ID 83837
Attn: Fleet/Commercial Manager
Vendor Nbr:
Emailed To: orlandob@usautosales.com
Phone: 800-635-8000
Fax: 206-786-6108
Account Number: P00000078078

Start of Service Date Wed Oct 22, 2008

End of Service Date: Wed Sep 30, 2009

[ITB03323](#)
Solicitation#: From: [FORMULTIPLEAWD](#)
DOC#: [SBPO1299 - 01](#)
PREQ15368

Buyer: [ANTHONY OPALKA](#) 208-332-1603

File(s) Attached:

Dave Smith Motors_M01.xls

Assign/Manage pCard

Item No	Description	Quantity UOM	Unit Price	EXTENSION
000	BLANKET PURCHASE AGREEMENT (line item particulars follow)	1 lot		250000.00
	Total:			250000.00

Blanket
Comments:

.....NOTICE OF STATEWIDE CONTRACT (SBPO) AWARD

Contract for Vehicles for the benefit of State of Idaho Agencies, institutions, and departments and eligible political subdivisions or public agencies as defined by Idaho Code, Section 67-2327. The Division of Purchasing or the requisitioning agency will issue individual releases (delivery or purchase orders) against this Contract on an as needed basis.

Contract Title:..... Vehicles
Contract Usage Type:.....Mandatory Use
Public Agency Clause:Yes
Contract Administration:.... Anthony Opalka
---Phone Number:.....208-332-1603
---E-Mail:.....anthony.opalka@adm.idaho.gov

Contractor's Primary Contact
---Attn:.....Orlando Berti
---Address:.....210 N Division St
---City, State, Zip:.....Kellogg ID 83837
Phone Number:.....800-635-8000
Facsimile:.....208-786-6108
E-Mail:.....orlandob@usautosales.com

CONTRACTOR: Ship to the FOB DESTINATION point and BILL DIRECTLY to the ORDERING AGENCY. DO NOT MAIL INVOICES TO THE DIVISION OF PURCHASING. Notating the Contract Award Number on any invoices/statement will facilitate the efficient processing of payment.

Item No	Description	Quantity UOM	Unit Price	EXTENSION
001	AUTOMOTIVE VEHICLES, Chrysler, Dodge, Jeep for Area A and Sprinters for all areas. See attached schedule for pricing. (070-00) (nt)	1 LOT	250000.00	250000.00

Item 001 Attached Files	<div><div></div> Amendment Summary_A01.doc</div> <div><div></div> Amendment Summary_A02.doc</div>			
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	<div>09_STW_Veh_TandCs_A01.doc</div>	
General Comments:	QUANTITIES: The State of Idaho, Division of Purchasing can only give approximations of quantities and will not be held responsible for figures given in this document.	
	Payment Address & Delivery Information:	
	Same as above	
	THIS CONTRACT, (including any files attached), CONSTITUTES THE STATE OF IDAHO'S ACCEPTANCE OF YOUR SIGNED BID, QUOTATION, OR OFFER (including any electronic bid submission), WHICH SUBMISSION IS INCORPORATED HEREIN BY REFERENCE AS THOUGH SET FORTH IN FULL.	
	In the event of any inconsistency, unless otherwise provided herein, such inconsistency shall be resolved by giving precedence in the following order: 1. This Statewide Blanket Purchase Order document. 2. The state of Idaho's original solicitation document. 3. The Contractor's signed bid, quotation, or offer.	
	INVOICES MUST BE SENT TO THE IDAHO ORDERING AGENCY.	
Instructions:		
Freight / Handling Included in Price		
		By: ANTHONY T. OPALKA

Bidder (Company) Name:

DAVE SMITH MOTORS

See attached AREA Map

Considered Efficiency or Alternative Status (not including 4WD)

Automobiles: City/Hwy 20/28 or Combo >= 24 MPG

Trucks: City/Hwy >= 15/20 or Combo>= 17 MPG

AFV, 4WD, or MPG

City Hwy Comb

55% 45% 100%

Dealer Net Invoice Price	Mfg's Dest. Charge	Mfg's Govt. Bid Assistance	AREA A Dealer Margin	AREA B Dealer Margin	AREA C Dealer Margin
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Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A B C

Body Order AFV=Alternative Fuel Vehicle. Combined total is City @ 55% and Hwy @ 45%

COMPLETE ALL COLUMNS FOR EACH AREA BID

Group A:

Sedans

Small

Caliber

A-1	PMDL49	4dr Sedan SE w/23A CPOS Pkg	24	30	27	14302	580	2500	\$300.00			\$12,682.00
		1.8L DOHC dual VVT 16-valve I4 engine, 5-speed manual transmission, Front wheel drive, P205/70R15 AS/BSW tires, compact spare, carpet flooring, Cloth front bucket seats, Rear 60/40 folding bench seat, Satellite radio service not required.										
	Std. Equip.											
A-2	PMDH49	4dr Sedan SXT w/23D CPOS Pkg	24	30	27	15525	580	2500	\$300.00			\$13,905.00
		1.8L DOHC dual VVT 16-valve I4 engine, 5-speed manual transmission, Front wheel drive, P215/60R17 all-season touring BSW tires, Pwr mirrors, Air conditioning, air filtering, front/rear floor mats, Cloth front bucket seats w/stain & odor resistant, anti-static seat fabric, driver seat height adjuster, front passenger fold-flat seat, Power windows, Rear 60/40 fold-flat split recline seat, Remote keyless entry, Soft tonneau cover, Speed control, Speed-sensitive pwr door locks. Satellite radio service not required.										
	Std. Equip.											

Mid Size

Avenger

A-3	JSDH41	4dr Sedan SE 4Spd AT W/24Y CPOS	21	30	24	17798	690	4300	\$300.00			\$14,488.00
		2.4L DOHC dual VVT 16-valve I4 engine, 4-speed automatic transmission, Front wheel drive, P215/65R16 AS/BSW tires, compact spare, carpet flooring, Cloth front bucket seats, Rear 60/40 folding bench seat, Satellite radio service not required.										
	Std. Equip.											
A-4	JSDH41	4dr PZEV Sedan SE w/25Y CPOS Pkg & YCF Emissions 4Spd AT	21	30	24	17798	690	4300	\$300.00			\$14,488.00
		2.4L PZEV DOHC dual VVT 16-valve I4 engine, 4-speed automatic transmission, Front wheel drive, P215/65R16 AS/BSW tires, compact spare, carpet flooring, Cloth front bucket seats, Rear 60/40 folding bench seat, Satellite radio service not required.										
	Std. Equip.											
A-5	JSDH41	4dr Sedan SE FLEX FUEL w/28Z CPOS Pkg 4Spd AT	19	27	22	19467	690	4300	\$300.00			\$16,157.00
		2.7L FFV DOHC dual VVT 24-valve V6 engine, 4-speed automatic transmission, Front wheel drive, P215/65R16 AS/BSW tires, compact spare, carpet flooring, Cloth front bucket seats, Rear 60/40 folding bench seat, Satellite radio service not required.										
	Std. Equip.											

FULL SIZE

Dodge Charger

A-6	LXDH48	4dr Sdn Fleet RWD	18	26	21	21562	700	4500	\$300.00			\$18,062.00
		2.7 L V6, 4-Spd A/T, P215/65R17 A/S BSW, Compact Spare, 4-Wheel Disc Brakes, 18 Gal Fuel, Front Buckets, Carpet, F/R Floor Mats, Tilt Wheel, PW, PDL, Cruise, Remote Keyless, Pwr trunk release, A/C, Elec. Rear window defr., AM/FM Stereo w/ CD, Power Mirrors, Solar control glass										
	Std. Equip.											
A-7	LXDH48	4dr Sdn Police RWD w/29A CPOS Pkg	16	25	19	28224	700	4500	\$300.00			\$24,724.00
		5.7 L Hemi- V8, 5-Spd A/T, P225/60R18 Performance BSW, Full Size Spare, 4-Wheel Disc Brakes, 19 Gal Fuel, Front Buckets, Carpet, F/R Floor Mats, Tilt Wheel, PW, PDL, Cruise, Remote Keyless, Pwr trunk release, A/C, Elec. Rear window defr., AM/FM Stereo w/ CD, Power Mirrors, Solar control glass										
	Std. Equip.											

GROUP B

TRUCKS

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Mid Size

Dakota

B-1	ND1L33	2dr Ext Cab 131 ST	131" WB, 3.21 Axle, 6.5' Box	15	19	16	18304	690	6000	\$300.00			\$13,294.00
B-2	ND1L33-26A	2dr Ext Cab 131 ST FLEX FUEL 4.7L V8	131" WB, 3.55 Axle, 6.5' Box	14	19	15	20068	690	6000	\$300.00			\$15,058.00
B-3	ND1L84	4dr Crew Cab 131 ST	131" WB, 3.21 Axle, 5.3' Box	15	19	16	20671	690	7000	\$300.00			\$14,661.00
B-4	ND1L84-26A	4dr Crew Cab 131 ST FLEX FUEL 4.7L V8	131" WB, 3.55 Axle, 5.3' Box	14	19	15	22435	690	7000	\$300.00			\$16,425.00
B-5	ND5L33	2dr Ext Cab 131 4WD ST	131" WB, 3.55 Axle, 6.5' Box	15	19	16	22004	690	7000	\$300.00			\$15,994.00
B-6	ND5L33-26A	2dr Ext Cab 131 4WD ST FLEX FUEL 4.7L V8	131" WB, 3.55 Axle, 6.5' Bx	14	19	15	23836	690	7000	\$300.00			\$17,826.00
B-7	ND5L84	4dr Crew Cab 131 4WD ST	131" WB, 3.55 Axle, 5.3' Box	15	19	16	23243	690	7000	\$300.00			\$17,233.00
B-8	ND5L84-26A	4dr Crew Cab 131 4WD ST FLEX FUEL 131" WB, 3.55 Axle, 5.3' Box		14	19	15	25075	690	7000	\$300.00			\$19,065.00
		Std. Equip.	3.7 L V6, 6-Spd M/T, Front Disc w/rear ABS drum, P245/70R16 On-Off Road (5), Steel Wheels, 6010 GVWR, Air Conditioning, AM/FM Stereo w/CD, Deep Tint Sunscreen Glass, Front Carpet, Cloth Bucket seats , 22 Gal. Fuel Tank										
		26A - Equip	4.7L V8 FFV, 3.55 Axle, 5-Spd A/T,										

FULL SIZE

Ram 1500: Full-size 1/2 Ton Pickup

B-9	DS1L61	2dr Reg Cab 120.5 ST	6025 GVWR, 6.3' Box, 3.7 L V6	14	20	16	18547	900	3000	\$300.00			\$16,747.00
B-10	DS1L61-24A	2dr Reg Cab 120.5 ST FLEX FUEL 6025 GVWR,	6.3' Box, 4.7 L V8, 3.55 Axle	14	19	15	19448	900	3000	\$300.00			\$17,648.00
B-11	DS1L62	2dr Reg Cab 140.5 ST	6600 GVWR, 8.0' Box, 3.7 L V6										
B-12	DS1L62-24A	2dr Reg Cab 140.5 ST FLEX FUEL 6600 GVWR,	6.3' Box, 4.7 L V8, 3.55 Axle	14	19	15	19697	900	3000	\$300.00			\$17,897.00
B-13	DS1L41	4dr Quad Cab 140.5 ST	6700 GVWR, 6.3' Box, 3.7 L V6										
B-14	DS1L41-24A	4dr Quad Cab 140.5 ST FLEX FUEL 6700 GVWR,	6.3' Box, 4.7 L V8, 3.55 Axle	14	19	15	22869	900	6000	\$300.00			\$18,069.00
B-15	DS6L61	2dr Reg Cab 120.5 4WD ST	6350 GVWR, 6.3' Box, 4.7 L V8										
B-16	DS6L61-24A	2dr Reg Cab 120.5 4WD ST FLEX FUEL 6350 GVWR,	6.3' Box, 4.7 L V8, 3.55	13	18	15	22300	900	6000	\$300.00			\$17,500.00
B-17	DS6L62	2dr Reg Cab 140.5 4WD ST	6600 GVWR, 8.0' Box, 4.7 L V8										
B-18	DS6L62-24A	2dr Reg Cab 140.5 4WD ST FLEX FUEL 6600 GVWR,	8.0' Box, 4.7 L V8, 3.55	13	18	15	22549	900	6000	\$300.00			\$17,749.00
B-19	DS6L41	4dr Quad Cab 140.5 4WD ST	6700 GVWR, 6.3' Box, 4.7 L V8										
B-20	DS6L41-24A	4dr Quad Cab 140.5 4WD ST FLEX FUEL 6700 GVWR,	6.3' Box, 4.7 L V8, 3.55	13	18	15	25688	900	6000	\$300.00			\$20,888.00
		Std. Equip.	5-Spd A/T, 4-Wheel Disc w/rear ABS, Ext. Mirrors, Trailer tow wiring w/ 4-pin connector, P265/70R17 A/S BSW (5), Steel Wheels, A/C, AM/FM Stereo w/CD, Deep-tinted Glass, Tilt Wheel, 40/20/40 Vinyl Split-Bench front Seat, Black Vinyl Floor, Axle: 3.55, Cloth seats available @ additional charge;										
		24A - Equipme	4.7L V8 FFV, 3.55 Axle, 5-Spd A/T										

Ram 2500: 3/4 Ton Pickup

B-21	DH2L62	2dr Reg Cab 140.5 ST	8.0' Box, 8650 GVWR w/ NHM Spd Control	NA	NA	NA	24286	900	10000	\$300.00			\$15,486.00
B-22	DH2L41	4dr Quad Cab 140.5 ST	6.3' Box, 8800 GVWR w/ NHM Spd Control	NA	NA	NA	26665	900	10500	\$300.00			\$17,365.00
B-23	DH2L42	4dr Quad Cab 160.5 ST	8.0' Box, 8800 GVWR w/ NHM Spd Control	NA	NA	NA	26824	900	10500	\$300.00			\$17,524.00
B-24	DH7L62	2dr Reg Cab 140.5 4WD ST	8.0' Box, 8650 GVWR w/ NHM Spd Control	NA	NA	NA	27001	900	10500	\$300.00			\$17,701.00
B-25	DH7L41	4dr Quad Cab 140.5 4WD ST	6.3' Box, 8800 GVWR w/ NHM Spd Control	NA	NA	NA	29311	900	10500	\$300.00			\$20,011.00
B-26	DH7L42	4dr Quad Cab 160.5 4WD ST	8.0' Box, 8800 GVWR w/ NHM Spd Control	NA	NA	NA	29468	900	10500	\$300.00			\$20,168.00
		Std. Equip.	5.7 L V8, 5-Spd A/T, 3.73 Axle, LT245/70R17E A/S BSW (5), Steel Wheels, 4-Wheel Disc w/ rear ABS, F&R Gray Bumpers, Cargo Lamp, 34/35 Gal. Tank (short/long box), Trailer tow wiring w/4-pin connector, 40/20/40 Vinyl Split Bench Seat, Black Vinyl Floor, Black Manual exterior mirrors, A/C, Tilt Wheel, AM/FM Stereo w/CD, Tinted Glass, Cloth seats available @ additional charge										

Ram 3500: 1 Ton Pickup

B-27	D13L62	2dr Reg Cab 140.5 DRW ST 6.7 L Turbo-Diesel, 6 Spd M/T, 3.42 Axle, 8.0' Box, LT235/80R17E A/S BSW, 11500 GVWR	NA	NA	NA	30727	900	10000	\$300.00			\$21,927.00
B-28	D13L41	4dr Quad Cab 140.5 SRW ST 6.7 L Turbo-Diesel, 6-Spd M/T, 3.42 Axle, 6.3' Box, LT265/70R17 A/S BSW, 10100 GVWR	NA	NA	NA	32770	900	9000	\$300.00			\$24,970.00
B-29	D13L42	4dr Quad Cab 160.5 DRW ST 6.7 L Turbo-Diesel, 6-Spd M/T, 3.42 Axle, 8.0' Box, LT235/80R17E A/S BSW, 11500 GVWR	NA	NA	NA	33795	900	9000	\$300.00			\$25,995.00
B-30	D18L62	2dr Reg Cab 140.5 DRW 4WD ST 6.7 L Turbo-Diesel, 6-Spd M/T, 3.42 Axle, 8.0' Box, LT235/80R17E A/S BSW, 12200 GVWR	NA	NA	NA	33339	900	10000	\$300.00			\$24,539.00
B-31	D18L41	4dr Quad Cab 140.5 4WD SRW ST 6.7 L Turbo-Diesel, 6-Spd/ M/T, 3.73 Axle, 6.3' Box, LT265/70R17E A/S BSW, 10100 GVWR.	NA	NA	NA	35146	900	10000	\$300.00			\$26,346.00
B-32	D18L42	4dr Quad Cab 160.5 DRW 4WD ST 6.7 L Turbo-Diesel, 6-Spd M/T, 3.42 Axle, 8.0' Box, LT235/80R17E A/S BSW, 12200 GVWR	NA	NA	NA	36217	900	10000	\$300.00			\$27,417.00
	Std. Equip.	A/C, Tilt Wheel, AM/FM Stereo w/CD, Tinted Glass, 4-Wheel ABS Disc., Steel Wheels, Cargo lamp Black Ext. manual mirrors, Tinted Glass, Gray F/R bumpers, Black vinyl floor covering, 40/20/40 HD Vinyl Split-Bench Front Seat, Var.int. wipers, Trailer tow wiring inc. 4-pin connector, Cloth seats available @ additional charge										

GROUP C: Utility Vehicles

Dodge Nitro

C-1	KA1L74	4dr SE 3.7 L V6, 4-Spd A/T, 3.73 Axle,	16	22	18	20617	695	4450	\$300.00			\$17,162.00
C-2	KA5L74	4dr 4WD SE 3.7 L V6, 4-Spd A/T, 3.73 Axle,	15	21	17	22103	695	4450	\$300.00			\$18,648.00
	Std. Equip.	P225/75 R16 AS BSW, Compact Spare, Standard Wheels, Pwr Mirrors, Tinted Glass, Cloth Front Bucket Seats, Rear 60/40 folding seat, Tilt wheel, P/W, PDL, Remote Keyless, Cruise, A/C, AM/FM Stereo w/CD, Elec. Rear Window Defr., 4-Wheel ABS Disc, 19.5 Gal. Tank										

Dodge Durango

C-3	HB1M74	4dr SE 3.7 L V6, 4-Spd A/T, 3.92 Axle,	14	20	16	24542	800	7500	\$300.00			\$18,142.00
C-4	HB5M74	4dr 4WD SE 4.7 L V8, 5-Spd A/T, 3.55 Axle,	13	18	15	27417	800	7500	\$300.00			\$21,017.00
C-5	HB5E75	4dr 4WD Limited 5.7 L V8 HEV HYBRID, 4-Spd AHS-T A/T, 3.21 Axle,	13	19	15	39139	800	7500	\$300.00			\$32,739.00
	Std. Equip.	P245/70 R17 on/off Road BSW, Full-size Spare, Standard Wheels, Pwr Htd Mirrors, Tinted Glass, Cloth Front Bucket Seats, 2nd Row folding bench, Tilt wheel, P/W, PDL, Remote Keyless, Cruise, A/C, AM/FM Stereo w/CD, Elec. Rear Window Defr., 4-Wheel ABS Disc, 27 Gal. Tank										
		HYBRID - Includes P265/60R18 On/Off BSW Tires, Leather seating, 3rd row seating										
		Note: items C4 & C5 - 3rd row seating standard (may be deleted for credit)										

Jeep

C-6	KKTL74	Jeep Liberty 4dr Sport	16	22	18	20159	695	3000	\$300.00			\$18,154.00
C-7	KKJL74	Jeep Liberty 4dr Sport 4WD	15	21	17	21591	695	3000	\$300.00			\$19,586.00
	Std. Equip.	Manufacturer's Standard Equipment										

C-8	WKTH74	Grand Cherokee 4dr Laredo, 2WD	16	21	18	26473	730	9700	\$300.00			\$17,803.00
C-9	WKJH74	Grand Cherokee 4dr Laredo, 4WD	15	20	17	28202	730	9700	\$300.00			\$19,532.00
	Std. Equip.	Manufacturer's Standard Equipment										

Group D: Cab-Chassis

Dodge Ram 3500 Cab Chassis

D-1	DC3L63	3500 ST 2dr Reg Cab 2WD 143.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	22891	900	6050	\$300.00	\$900.00	\$900.00	\$18,041.00	\$18,641.00	\$18,641.00
D-2	DC3L64	3500 ST 2dr Reg Cab 2WD 167.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	23053	900	6050	\$300.00	\$900.00	\$900.00	\$18,203.00	\$18,803.00	\$18,803.00
D-3	DC3L43	3500 ST 4dr Quad Cab 2WD 163.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	25173	900	6050	\$300.00	\$900.00	\$900.00	\$20,323.00	\$20,923.00	\$20,923.00
D-4	DC8L63	3500 ST 2dr Reg Cab 4WD 143.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	25339	900	6050	\$300.00	\$900.00	\$900.00	\$20,489.00	\$21,089.00	\$21,089.00
D-5	DC8L64	3500 ST 2dr Reg Cab 4WD 167.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	25505	900	6050	\$300.00	\$900.00	\$900.00	\$20,655.00	\$21,255.00	\$21,255.00
D-6	DC8L43	3500 ST 4dr Quad Cab 4WD 163.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	27613	900	6050	\$300.00	\$900.00	\$900.00	\$22,763.00	\$23,363.00	\$23,363.00
	Std. Equip.	5.7 Liter V8 Hemi; 5 Spd A/T; (6) 235/80R17 A/S BSW, 17 X 6, 4.1 Axle, Dual Rear Wheel Drive, Steel Wheels, 4-Wheel Disc ABS, 52 Gal fuel tank; Tinted Glass Windows, Manual Exterior Mirrors, Cloth Bench 40/20/40 Split, Air Conditioning, AM/FM w/CD Stereo, Full Size Spare												

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4500 Cab Chassis														
D-7	DM4L63	4500 2dr Reg Cab 2WD 144.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	31456	900	6500	\$300.00	\$900.00	\$900.00	\$26,156.00	\$26,756.00	\$26,756.00
D-8	DM4L64	4500 2dr Reg Cab 2WD 168.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	31622	900	6500	\$300.00	\$900.00	\$900.00	\$26,322.00	\$26,922.00	\$26,922.00
D-9	DM4L65	4500 2dr Reg Cab 2WD 192.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	33737	900	6500	\$300.00	\$900.00	\$900.00	\$28,437.00	\$29,037.00	\$29,037.00
D-10	DM4L66	4500 2dr Reg Cab 2WD 204.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	31800	900	6500	\$300.00	\$900.00	\$900.00	\$26,500.00	\$27,100.00	\$27,100.00
D-11	DM4L43	4500 4dr Quad Cab 2WD 164.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	33731	900	8000	\$300.00	\$900.00	\$900.00	\$26,931.00	\$27,531.00	\$27,531.00
D-12	DM4L44	4500 4dr Quad Cab 2WD 188" WB w/ TBB, P9_ , HAA	NA	NA	NA	33863	900	8000	\$300.00	\$900.00	\$900.00	\$27,063.00	\$27,663.00	\$27,663.00
D-13	DM9L63	4500 2dr Reg Cab 4WD 144.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	34763	900	8000	\$300.00	\$900.00	\$900.00	\$27,963.00	\$28,563.00	\$28,563.00
D-14	DM9L64	4500 2dr Reg Cab 4WD 168.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	34929	900	8000	\$300.00	\$900.00	\$900.00	\$28,129.00	\$28,729.00	\$28,729.00
D-15	DM9L65	4500 2dr Reg Cab 4WD 192.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	35041	900	8000	\$300.00	\$900.00	\$900.00	\$28,241.00	\$28,841.00	\$28,841.00
D-16	DM9L66	4500 2dr Reg Cab 4WD 204.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	35100	900	8000	\$300.00	\$900.00	\$900.00	\$28,300.00	\$28,900.00	\$28,900.00
D-17	DM9L43	4500 4dr Quad Cab 4WD 164.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	37026	900	8000	\$300.00	\$900.00	\$900.00	\$30,226.00	\$30,826.00	\$30,826.00
D-18	DM9L44	4500 4dr Quad Cab 4WD 188" WB w/ TBB, P9_ , HAA	NA	NA	NA	37158	900	8000	\$300.00	\$900.00	\$900.00	\$30,358.00	\$30,958.00	\$30,958.00

Std. Equip. 6.7L I6 CUMMINS TURBO DIESEL ENGINE; 6 Spd M/T; (6) 225/70R19.5F ALL-POSITION TIRES, 19.5" X 6" steel wheels, 4.10 Axle, Dual Rear Wheel Drive, Steel Wheels, 4-Wheel Disc ABS, 52 Gal fuel tank; Tinted Glass Windows, Manual Exterior Mirrors, Cloth Bench 40/20/40 Split, Air Conditioning, AM/FM w/CD Stereo, Full Size Spare

5500 Cab Chassis														
D-19	DM5L63	5500 2dr Reg Cab 2WD 144.5 WB w/ TBB, P9_ , HAA	unable to bid			33116	900	8000	\$300.00	\$900.00	\$900.00	\$26,316.00	\$26,916.00	\$26,916.00
D-20	DM5L64	5500 2dr Reg Cab 2WD 168.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	33282	900	8000	\$300.00	\$900.00	\$900.00	\$26,482.00	\$27,082.00	\$27,082.00
D-21	DM5L65	5500 2dr Reg Cab 2WD 192.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	33381	900	8000	\$300.00	\$900.00	\$900.00	\$26,581.00	\$27,181.00	\$27,181.00
D-22	DM5L66	5500 2dr Reg Cab 2WD 204.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	33448	900	8000	\$300.00	\$900.00	\$900.00	\$26,648.00	\$27,248.00	\$27,248.00
D-23	DM5L43	5500 4dr Quad Cab 2WD 164.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	35029	900	8000	\$300.00	\$900.00	\$900.00	\$28,229.00	\$28,829.00	\$28,829.00
D-24	DM5L44	5500 4dr Quad Cab 2WD 188" WB w/ TBB, P9_ , HAA	NA	NA	NA	35195	900	8000	\$300.00	\$900.00	\$900.00	\$28,395.00	\$28,995.00	\$28,995.00
D-25	DM0L63	5500 2dr Reg Cab 4WD 144.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	36059	900	8000	\$300.00	\$900.00	\$900.00	\$29,259.00	\$29,859.00	\$29,859.00
D-26	DM0L64	5500 2dr Reg Cab 4WD 168.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	36225	900	8000	\$300.00	\$900.00	\$900.00	\$29,425.00	\$30,025.00	\$30,025.00
D-27	DM0L65	5500 2dr Reg Cab 4WD 192.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	36320	900	8000	\$300.00	\$900.00	\$900.00	\$29,520.00	\$30,120.00	\$30,120.00
D-28	DM0L66	5500 2dr Reg Cab 4WD 204.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	36382	900	8000	\$300.00	\$900.00	\$900.00	\$29,582.00	\$30,182.00	\$30,182.00
D-29	DM0L43	5500 4dr Quad Cab 4WD 164.5 WB w/ TBB, P9_ , HAA	NA	NA	NA	38312	900	8000	\$300.00	\$900.00	\$900.00	\$31,512.00	\$32,112.00	\$32,112.00
D-30	DM0L44	5500 4dr Quad Cab 4WD 188.5" WB w/ TBB, P9_ , HAA	NA	NA	NA	38374	900	8000	\$300.00	\$900.00	\$900.00	\$31,574.00	\$32,174.00	\$32,174.00

Std. Equip. 6.7L I6 CUMMINS TURBO DIESEL ENGINE; 6 Spd M/T; (6) 225/70R19.5F ALL-POSITION TIRES, 19.5" X 6" steel wheels, 4.44 Axle, Dual Rear Wheel Drive, Steel Wheels, 4-Wheel Disc ABS, 52 Gal fuel tank; Tinted Glass Windows, Manual Exterior Mirrors, Cloth Bench 40/20/40 Split, Air Conditioning, AM/FM w/CD Stereo, Full Size Spare

GROUP E: VANS

Grand Caravan

E-1	RTKH53	4dr SE Grand Caravan 121.2" WB,	17	24	19	20950	770	2500	\$300.00			\$19,520.00	Bonanza	Bonanza
	Std. Equip.	3.3L V6, 4-Spd A/T, 7-Passenger, Front A/C, Tilt, Rear wiper/washer/defroster, AM/FM Stereo w/CD, 4-Wheel ABS Disc, Cloth low-back front buckets, Cloth 2nd/3rd Row stowable seats, Driver & Pass Side Sliding Doors, P225/65R16, Compact Spare, Dual fold-away exterior mirrors, Carpet, Center front console, 20-Gallon Fuel Tank.												
E-2	RTKP53	4dr SXT Grand Caravan 121.2" WB,	16	23	18	24643	770	2500	\$300.00			\$23,213.00	Bonanza	Bonanza
	Std. Equip.	3.8L V6, 6-Spd A/T, 7-Passenger, Front A/C, Tilt, Rear wiper/washer/defroster, AM/FM Stereo w/CD, 4-Wheel ABS Disc, Cloth low-back front buckets, Cloth 2nd/3rd Row stowable seats, Driver & Pass Side Sliding Doors, P225/65R16, Compact Spare, Dual fold-away exterior mirrors, Carpet, Center front console, 20-Gallon Fuel Tank.												

Sprinter Wagon

E-3	VB2L53	2500 144" SRW WB 3.0L Turbo Diesel, 5-Spd A/T	NA	NA	NA	37093	980	0	\$1,000.00	\$2,000.00	\$2,000.00	\$39,073.00	\$40,073.00	\$40,073.00
E-4	VB2L55	2500 170" SRW WB 3.0L Turbo Diesel, 5-Spd A/T - High Roof	NA	NA	NA	41554	980	0	\$1,000.00	\$2,000.00	\$2,000.00	\$43,534.00	\$44,534.00	\$44,534.00

Equipment

3.0L V6 turbo diesel 5-spd AT w/OD, 3.92 axle ratio, Tow hooks, LT245/75R16 or LT245/80R17E (depending on MFR production) all season tires, steel wheels, Underslung tire carrier w/full size spare tire/steel wheel, 4-wheel anti-lock brakes, Tool kit w/hydraulic jack, Roof rails, Front/rear mud flaps, Manual exterior mirrors, High clearance sliding door, Rear hinged doors, Reclining black cloth front bucket seats w/armrests, Rubber front floor covering, 4-spoke steering wheel, Tilt & telescoping steering column, Pwr windows and locks, Keyless entry, Air conditioning w/auto temp control, Electric pwr auxiliary heater, Auxiliary heater fuel sender, AM/FM radio w/CD player. Gasoline Engine available.

Cargo Vans

Sprinter

E-5	VB2L13	2500 144" DRW 3.0L Turbo Diesel, 5-Spd A/T - High roof	NA	NA	NA	35716	980	0	\$1,000.00	\$2,000.00	\$2,000.00	\$37,696.00	\$38,696.00	\$38,696.00
E-6	VB2L15	2500 170" DRW 3.0L Turbo Diesel, 5-Spd A/T - High roof	NA	NA	NA	38254	980	0	\$1,000.00	\$2,000.00	\$2,000.00	\$40,234.00	\$41,234.00	\$41,234.00
E-7	VB2L17	2500 170" DRW EXT 3.0L Turbo Diesel, 5-Spd A/T - High roof	NA	NA	NA	38989	980	0	\$1,000.00	\$2,000.00	\$2,000.00	\$40,969.00	\$41,969.00	\$41,969.00
E-8	VB3L13	3500 144" DRW 3.0L Turbo Diesel, 5-Spd A/T - High roof	NA	NA	NA	37088	980	0	\$1,000.00	\$2,000.00	\$2,000.00	\$39,068.00	\$40,068.00	\$40,068.00
E-9	VB3L15	3500 170" DRW 3.0L Turbo Diesel, 5-Spd A/T - High roof	NA	NA	NA	39293	980	0	\$1,000.00	\$2,000.00	\$2,000.00	\$41,273.00	\$42,273.00	\$42,273.00
E-10	VB3L17	3500 170" DRW EXT 3.0L Turbo Diesel, 5-Spd A/T - High roof	NA	NA	NA	40036	980	0	\$1,000.00	\$2,000.00	\$2,000.00	\$42,016.00	\$43,016.00	\$43,016.00

Equipment

3.0L V6 turbo diesel, Dual Rear Wheel, 5-spd AT w/OD, 3.92 axle ratio, Tow hooks, LT215/85R16 all season tires, steel wheels, Underslung tire carrier w/full size spare tire/steel wheel, 4-wheel anti-lock brakes, Tool kit w/hydraulic jack, High Roof, Roof rails, Front/rear mud flaps, Manual exterior mirrors, High clearance sliding door, Rear hinged doors, Reclining black cloth front bucket seats w/armrests, Rubber front floor covering, 4-spoke steering wheel, Tilt & telescoping steering column, Pwr windows and locks, Keyless entry, Air conditioning w/auto temp control, Electric pwr auxiliary heater, Auxiliary heater fuel sender, AM/FM radio w/CD player. Diesel Only

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Grand Caravan C/V

E-11	RTKE53	4dr SE Grand Caravan 119" WB,	17	24	19	19613	770	2500	\$300.00	\$900.00	\$900.00	\$18,183.00	Bonanza	Bonanza
		Std. Equip.												
		3.3L V6, 4-Spd A/T, Front A/C, Tilt, Rear wiper/washer/defroster, AM/FM Stereo w/CD, 4-Wheel ABS Disc, Cloth low-back front buckets, Driver & Pass Side Sliding Doors, P225/65R16, Compact Spare, Dual fold-away exterior mirrors, Fr/Rr Rubber/Plastic flooringCarpet, Center front console, 20-Gallon Fuel Tank.												

STATE OF IDAHO VEHICLE CONTRACTS
Most current available model vehicles

INFORMATION FOR BIDDERS

The State of Idaho invites all dealerships, in association with the manufacturer, to extend their most favorable large fleet pricing to the State, its Agencies and Political Sub-divisions. The State has determined that bids will be considered from dealerships that provide "Dealer-Net" pricing on standard equipped vehicles. The State also intends to take all fleet incentives, rebates and optional equipment discounts offered by the manufacturer. "Dealer-Net" pricing is defined here as Dealer Invoice less Holdback and Advertising. **NOTE:** Bidders may offer a discount structure including discounts in addition to Holdback and Advertising if they choose to do so. For example, Invoice less Holdback, Advertising and any other deductions necessary in order to more competitively price their vehicles. If so, Bidder should describe the additional discounts (see Page # 2, Paragraph # 10, below) and the State will include the additional applicable discount in the Dealer-Net pricing offered.

Dealerships are encouraged to work closely with the manufacturer in obtaining discounts and bid assistance, etc. which may be passed on to the State. The State desires the bidder to offer a FIXED FLAT AMOUNT over DEALER-NET INVOICE LESS FACTORY BID ASSISTANCE. This fixed flat amount is to represent the "Dealer Margin" for each vehicle purchased under the contract. Such amount should include overhead, profit, title fees, initial minimum ¼ tank of fuel, preparation & pre-delivery servicing expenses and on-site customer delivery. The State encourages dealerships to carefully consider their MARGIN amount to assure it is adequate to cover their dealership requirements and still allow the dealer to provide high quality customer assistance and support.

SPECIAL BIDDING TERMS AND CONDITIONS

1. Unless otherwise specified or allowed herein or as otherwise specified by the Agency and indicated on the purchase order at time of order placement the vehicle manufacturer shall install all options and accessories.
2. **Make and Model.** Upon request from the State the bidder will provide, within five (5) working days after receipt of request, for any item offered, any descriptive information whether or not specifically required by these specifications but which the State may require for purposes of bid evaluation (information such as wheelbase, engine size, axle capacities, cab size, EPA Estimated City Mileage, GVW, etc., etc.) The State reserves the right to use information listed in *P/C Carbook*, as published by Chrome Systems Corporation, 700 NE Multnomah, 15th Floor, Portland, OR 97232. Tel: 503-239-8099, 800-936-8906, www.chrome.com as descriptive information, including pricing, for purposes of bid evaluation/comparison.
3. **Police** (marked patrol, pursuit) **vehicles** are included in this bid.
4. For those vehicles listed in the attached Bid Schedule, in the model Group(s) being bid, the Bidder must include a Dealer-Net invoice price (see Information for Bidders above), the manufacturer's Destination Charge, the manufacturer's Government Bid Assistance, the Dealer's Margin, and any other information required by the State. Bidder should write their company name on the bid schedule and must place their Dealer Margins in the appropriate column in order to correctly identify the AREA(s) they are bidding (see attached AREA map and attached Bid Schedule).
5. **Dealer Margin** includes Title fees, minimum ¼ tank of fuel, dealer inspection, preparation and pre-servicing costs, profit, two (2) sets of keys and delivery cost to owner within 50-mile radius of a major Idaho city (See Special contract terms and conditions, Paragraph # 10, below for major Idaho cities). Dealers should be aware the agencies may require assistance in preparing their orders, may require descriptions of standard equipment and availability of options and be prepared to provide such assistance.
6. Bidders may bid more than one Area. Bidder is responsible for placing their "Dealer Margin" in the appropriate column in the attached Bid Schedule. (See attached **AREA map**; see attached **Bid Schedule**).
7. The bidder should clearly identify the bid assistance amounts (government price concessions) for all model series and identify the bid assistance amount for each model of the model series **in the attached Bid Schedule**. Bid may be rejected if a complete bid assistance list is not included.

8. For each AREA, award will be **“All-or-None” by Group** to the Lowest Responsive and Responsible Bidder based on the lowest Total of Dealer Net Invoice prices **plus** Dealer Margins **plus** Destination Charges **less** Factory Bid Assistance amounts and **less** any additional and applicable dealer or manufacturer discounts and concessions per the attached Bid Schedule. The state reserves the right not to make an award for any item(s) in any Area(s) or multiple awards whichever is deemed more advantageous to the state.
9. Additional items such “Fleet Fuel Delete” credit, “US Gal Gas” adder, “Fleet Incentive Rebate” credit, “Retail Amenity Delete” credit, deductions for deletion of standard equipment such as spare tires, air conditioning, etc., must NOT be part of the Dealer-net Invoice price. **The State requires the Bidder’s DEALER MARGIN be the same amount for all models within a Series of model numbers as those Series of model numbers are bundled within their respective Groups in the attached Bid Schedule.**
10. Net Invoice pricing: If a bidder desires to offer a Dealer Net Invoice pricing structure including discounts from Invoice in addition to Holdback and Advertising, such as also deducting Flooring or financing for example, the bidder may do so if desired. **If so, the bidder should so advise the State as a part of their bid.**
11. Additional Discounts: Bidders who wish to offer **Dealer or Manufacturer discounts** in addition to those listed in # 10 above should **attach a separate list** to describe the discounts and identify to which Models they apply. The State reserves the right to consider any such additional discounts in the bid evaluation. Additional discounts must NOT be discounts for deletions of standard items, discounts for special equipment configurations, etc., but may be early order discounts, or other available manufacturer or dealer discounts that may be available. Additional discounts or incentives are in-addition-to and not in-lieu-of Holdback, Advertising and Financing/Flooring or any other discounts and incentives that have been offered.

If additional discounts or concessions offered by the manufacturer vary by model or series, or are affected by model year price protection, or are dependent upon greater of government bid assistance please be specific in listing the model and series affected and the applicable discount or concession amount. Bidders who do not clearly identify the appropriate and applicable discounts available for each model and/or affected series risk bid rejection. **Please attach a listing of your additional discounts as a part of your bid response.**
12. Dealer-net prices are subject to verification by independent means. If bidder's prices cannot be verified by the State the bidder's bid may not be considered and may be rejected.
13. Prices bid are to be **FOB Destination**. Delivery to any location in the AREA within 50 one-way highway miles from the major Idaho city in the AREA is included in the price bid/dealer margin (see attached AREA map).
14. ESTIMATED QUANTITIES: The following quantities are approximate numbers of vehicles ordered through the 2008 model year Indefinite Quantity vehicle contracts and are being provided as estimates of historical use. Actual order quantities, by manufacturer, model or type of vehicles to be ordered through the 2009 model year Indefinite Quantity Contracts are unknown, may vary a great deal from the quantities give below and no minimum order quantities are guaranteed.

	Area A	Area B	Area C
Smsdn	0	17	0
mdsdm	5	92	32
Fl sdn	0	49	0
LDT	17	67	3
MDT	5	34	2
HDT	5	4	0
Mvan	3	19	7
Full Van	0	12	1
SUV	3	55	2

SPECIAL CONTRACT TERMS AND CONDITIONS

- 1) The contract period shall be from date of award and shall end September 30, 2009 or date of factory production cut-off date, whichever is earlier unless extended based upon mutual agreement by both parties with the same terms and conditions. The State specifically reserves the right to terminate the contract upon thirty (30) days written notice without cause or prejudice. **The Contractor is to provide to the Division of Purchasing immediate notification of all Cut-off dates as they are received from the manufacturer.**
- 2) Prices for all base standard equipped vehicles under this contract shall be Dealer-Net Invoice (as defined herein) **less** any additional discounts and/or credits offered and **less** manufacturer's government bid assistance, **plus** Dealer Margin and **plus** manufacturer's Destination Charge. Any additional discounts offered by the dealer (these are discounts over and above Holdback, Advertising (and Flooring or Financing if offered) shall be clearly noted and available equally to all models & styles covered under this contract.
- 3) In addition to Dealer-Net pricing, the State intends to take all fleet incentive rebates (unless government bid assistance is greater), standard equipment discounts, optional equipment discounts, and all other discounts offered by the manufacturer. These discounts shall be taken at the time factory installed options are selected by the user **at time of order**.
- 4) All factory-installed optional equipment/accessories over and above those that are standard equipment on the model being ordered will be priced at Dealer Invoice price as listed in *P/C Carbook*, as published by Chrome Systems Corporation, 700 NE Multnomah, 15th Floor, Portland, OR 97232. Tel: 503-239-8099, 800-936-8906 or www.chrome.com Prices of options/accessories in effect a bid Closing date shall govern throughout the contract period, except that all price decreases shall be passed immediately to the State.
- 5) This contract shall allow for the inclusion of a fixed flat amount for dealer margin for each vehicle ordered against the contract. Additional charges, such as delivery outside a fifty (50) mile radius or shop/service manuals may be added to the invoice as separate line items. Additional discounts, such as when an agency wishes to Title their own vehicles may also be taken. No other charges or discounts may be added or deducted to/from the invoice.
- 6) The State intends to pay for **manufacturer-to-dealer destination charges**. Destination charges shall be fixed for the contract period, except any decreases shall be passed immediately to the State.
- 7) All prices, discounts, equipment, etc. shall be verifiable. Dealer agrees to provide a Dealer-net invoice upon request. In cases where prices or equipment are in dispute, dealers are requested to consult directly with the manufacturer and to provide to the ordering agency's satisfaction written documentation to support the price or equipment variation. In no case shall changes be accepted that are contrary to any provision of this contract except they be approved by and the contract amended through the State Division of Purchasing. The State reserves the right to verify and adjust pricing on any invoice to correspond to the dealer-net pricing for the standard equipped vehicle and the dealer invoice price for optional equipment/accessories. Dealer-net invoice price and Standard Equipment will be verified using the *PC Carbook* publication as published by Chrome Systems Corporation, 700 NE Multnomah, 15th Floor, Portland, OR 97232 (Internet www.chrome.com).
- 8) **Catalogues and Color Charts:** State Agencies may contact the Contractor for color charts (Color charts may also be available from PC Carbook for certain agencies with authorized access). Contractor agrees to provide color charts and catalogs to State Agencies upon request. Agencies may also consult manufacturer Web Sites for colors, standard equipment and availability of options.
- 9) **Purchase Orders:** Written purchase orders shall be used by the State of Idaho for all vehicles ordered for the State of Idaho under this contract. Vehicle orders for State of Idaho, State Agency vehicles will be placed on Purchase Orders issued by the State of Idaho Division of Purchasing. In most cases, ordering agencies will predetermine their vehicle configuration and will provide a worksheet to the Division of Purchasing listing the vehicle to be purchased; selected optional equipment with the manufacturer's equipment codes; exterior and interior colors; dealer-net pricing for the base vehicle; optional equipment dealer invoice pricing; and any applicable rebates, equipment option discounts, etc. Destination charges (if applicable) and dealer margin will also be listed along with a final contract purchase price for the vehicle. The Division of Purchasing will generate all purchase orders for State of Idaho agencies. Some ordering entities may require the dealership's services

in providing customer support and assistance in generating an order worksheet. Ordering Agencies are to indicate on the worksheet furnished to the Division of Purchasing where, at the time of order, the vehicle is expected to accumulate the majority of its' annual mileage (this information is necessary to enable the State to file the required annual EPACT report with the US Department of Energy)

- 10) **Delivery and Costs:** Delivery to any point within fifty (50) one-way highway miles of the major Idaho city nearest to the delivery location in the Area in which the delivery location is located is to be at no additional charge. The major Idaho cities are: AREA A, Coeur d'Alene & Lewiston; AREA B, Boise and Twin Falls; AREA C, Pocatello and Idaho Falls. (See attached AREA MAP). Charges for delivery to locations within the State of Idaho MORE THAN 50 one-way highway miles from the major Idaho city in the applicable Area are to be at an **additional cost of \$3.00 per mile**. The cost per mile will apply ONLY to the miles in EXCESS of the required minimum 50 miles and are **ONE-WAY** miles. Vehicles shall be delivered with no more than 200 miles registered on the odometer regardless of delivery location.
- 11) **Invoicing:** The Contractor is to send all invoices to the Agency / Department shown in the "Mail Invoice To" block on the purchase order. Contract / Purchase Order numbers are to be shown on all invoices. In no case are invoices to be sent to the Division of Purchasing. Agencies **MAY**, for vehicles received and accepted, make partial payment on a purchase order.
- 12) **Late Payment Penalty Clause:** The agency **MUST** complete all payment processing within twenty (20) calendar days of receipt and acceptance of vehicle. If the payment has not been made within twenty (20) calendar days the Contractor is eligible to assess or invoice for late payment charges of 1-1/2% per month on the unpaid balance.
- 13) **Liquidated Damages:** The Contractor(s) will have the following maximum number of days for delivery of vehicles, after receipt of order:

<u>Vehicle Type</u>	<u>Maximum Days A.R.O.</u>
All Passenger Cars & 1 1/2 Ton Pickups	120 days
All Minivans (Cargo & Passenger)	120 days
All 3/4 Ton & 1 Ton Pickups	150 days
All Van Wagons (Cargo & Passenger)	150 days
All Utility Vehicles	150 days

If the Contractor offers shorter delivery times, the maximum delivery times listed above will be used to calculate damages. The State, in relying on these delivery dates, will incur an unknown, difficult or impossible to determine amount of damages should delivery be delayed. Damages may include, but are not limited to, payment of fees for personal use of vehicles, rental vehicles, and additional staffing requirements.

Where Contractor is unable to meet the required maximum delivery requirements, Contractor shall advise the State Division of Purchasing of the estimated delivery date, whereupon the State may cancel the applicable order, in whole or in part, without cost or liability on the part of the State to the Contractor.

Should the State choose to accept the late delivery, in lieu of actual damages, the Contractor shall pay to the State as fixed, agreed, and liquidated damages and not as a penalty, the amount of \$50.00 for each State work day (Monday through Friday, excepting State holidays) each vehicle is delayed beyond the maximum delivery days' requirement. This amount is the State's best estimate of a replacement vehicle to cover costs incurred by the State due to Contractor's failure to deliver.

Such amounts may be deducted from money due, or to become due, to Contractor as compensation under this Contract. The Contractor shall not be charged for liquidated damages when the delay arises out of causes beyond the control and without the fault or negligence of the Contractor.

- 14) **Order Accuracy:** The Contractor shall notify the Division of Purchasing and ordering agency in a timely manner if requirements or options are not available, are not recommended, or if other options are required. If no notification is received, it will be assumed that the order is correct and Contractor will furnish as ordered.
- 15) **Placement of orders by Contractor with the Manufacturer:** **The Contractor must place all orders with the factory within five (5) working days after receipt of the order from the Division of Purchasing.**

- 16) **The Contractor must also acknowledge receipt of all orders issued by the Division of Purchasing by signing the Vehicle Contract Order Form in the space provided on the order form and returning a copy of the signed (by the Contractor) order form to the Division of Purchasing by facsimile (FAX # 208-327-7320) within TEN (10) working days ARO (After Receipt of Order). Orders not so acknowledged are subject to cancellation by the State. Contractor must also, or may instead, provide as required above to the Division of Purchasing written confirmation of the Manufacturer's acknowledgement of receipt of the Dealer's order. Such confirmations of Manufacturer's order acknowledgement must reference the applicable Division of Purchasing Purchase Order number.**

The State also reserves the right to require the Contractor to provide the following additional information for each item on any Purchase Order:

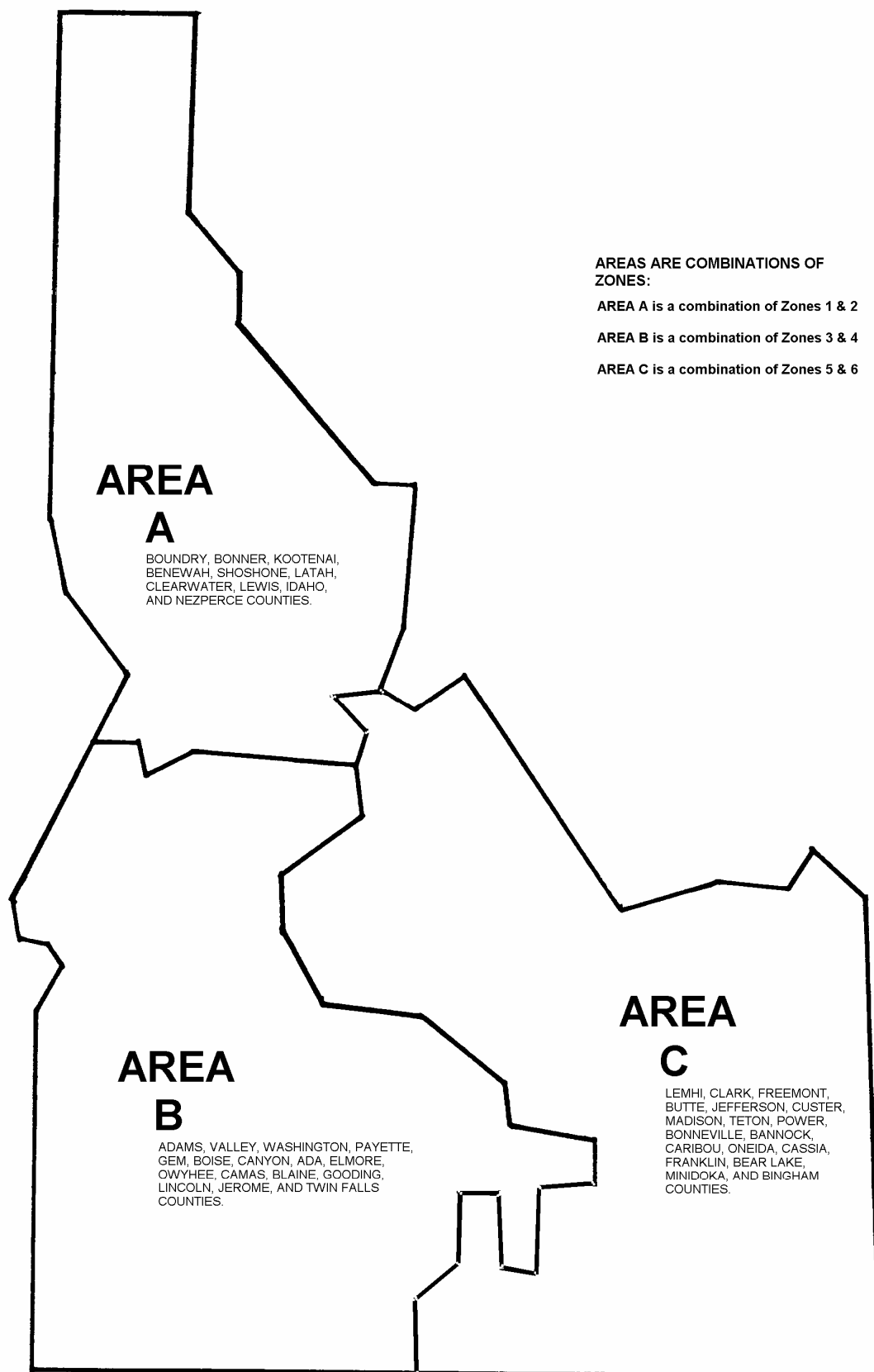
- a) Estimated delivery date or build date.
 - b) Factory order number(s), VIN or other means of identification for use by the State to verify the order status.
 - c) If requested by the State, the Contractor will supply the Division of Purchasing with copies of the Manufacturer's periodic fleet order status reports.
- 17) **Pre-Delivery Inspection (PDI) Check List:** All vehicles delivered under this contract must be delivered **with** a PDI Check List indicating that all pre-delivery checks and dealer preparation have been performed; that all equipment, gauges, etc., are in operational order and ready for use by the State as originally intended. **Dealers must perform their own PDI per their manufacturers' instructions, or, may subcontract PDI only to factory-authorized dealers.** Dealer preparation prior to delivery shall include, at a minimum: All fluids to be at full or maximum levels; all tire pressures to be at factory recommended levels; all lights & switches in working order; repair of any body damage in shipping, paint touchup if required; units are washed, clean, and presentable; and any missing items, such as jacks, lug wrenches, cigarette lighters, ashtrays and battery hold down straps are replaced. The authorized mechanic doing the inspection must sign the PDI checklist. **VEHICLES DELIVERED WITHOUT THIS INSPECTION CHECK LIST MAY NOT BE ACCEPTED BY STATE AGENCIES. NOTE:** The units are to be inspected by the State at the time of delivery to insure compliance with the specifications. The State reserves the right not to accept units not in compliance with the bid specification requirements. Dealer is responsible for pick up and return of vehicles that are not accepted by the State.
- 18) **Service:** On vehicles delivered to locations over 50 miles from the Contractor, the Contractor may arrange to have another dealer deliver the vehicles. The Contractor will be responsible for Pre-Delivery service correction. The Contractor will then supply the agency involved with the number of the local dealership and service manager with whom he can contact for services. Warranty and service to be honored at any of the Vehicle Manufacturer's authorized dealerships, regardless of which dealer is the Contractor.
- 19) **Decals:** No decals or insignia indicating dealer identity are to be affixed to the vehicles.
- 20) **Warranty:** All units must carry a standard factory warranty on parts and service. All bodies and/or accessories shall be guaranteed for a minimum period of one (1) year or 12,000 miles from date of delivery and acceptance against any defects in workmanship and materials. Replacement and repairs under these warranties are to be made at no cost to the satisfaction of the State.
- 21) **Fuel:** Each vehicle under this contract is to be furnished with a minimum of one-quarter (1/4) tank of fuel, as measured by the vehicle's fuel gauge, on delivery.
- 22) **Undercoating:** All vehicles are to be rustproofed in accordance with the latest version of Federal Specification # TTC 520B (681). The application of anti-corrosive materials by the factory will be acceptable for undercoating for standard equipped vehicles.
- 23) **General Vehicle Requirements:** Each vehicle shall be a new, latest, current model of the manufacturer's current standard production. Though they are not specifically covered herein, all parts necessary to provide a complete and efficient unit shall be furnished and shall include all accessories customarily furnished with a unit of this type. Such parts shall conform to current engineering practices of the industry relative to design, strength, quality of materials, and workmanship.

- 24) **Heavy Duty:** The term "heavy duty" as applied to these specifications (unless quantified in the specification) shall mean the item exceeds the usual quantity, quality, or capacity supplied with the standard production models. It shall be able to withstand unusual strain, exposure, temperature, wear and use.
- 25) **Minimum Order / Total Quantities:** The minimum order quantity for each order placed under the contract shall be one (1) vehicle. Total Quantities: The actual total number of orders that may be placed is unknown and no minimum number of orders and no minimum number of vehicles to be ordered is guaranteed.
- 26) **NOTICE:** Contractor is to report sale to the Manufacturer in such a way so as insure recall notices, service notices, etc. are sent to the appropriate purchasing entity. **Such notices are NOT to be sent to the Division of Purchasing.**

ORDERING CRITERIA

In determining which make/model will be purchased (if comparable competing makes/models exist), **the ordering agency shall consider the following:**

1. The ordering agency is advised to place the order for the lowest priced comparable model. In determining the lowest comparative price the ordering agency is required to consider the cost of the vehicle with all desired optional accessories as well as the manufacturer's destination charges, Dealer Margin, Factory Bid Assistance, any additional dealer's delivery costs and operating costs. (Operating costs for these purposes shall be the cost of fuel necessary to drive 80,000 miles based on the vehicles EPA (City) MPG and a fuel price of **\$4.00 per gallon.**)
2. A decision to place an order for other than the lowest priced comparable model may be appropriate after a thorough analysis by the ordering agency of published or empirically collected data. Such an analysis may consider additional value-added features such as safety, services, etc. that may be available with the higher priced model. Items that may influence the decision are: 1) Crash test results, 2) Delivery times, 3) Operating costs 4) Reliability reports, 5) Safety ratings, 6) Service reports, 7) Warranties, 8) Resale values, etc. When such an analysis used, the ordering agency shall carefully document and justify the decision if a decision to purchase a higher priced comparable model is determined to be in their best interest. A copy of the justification shall accompany the ordering agency's item request.



AREAS ARE COMBINATIONS OF ZONES:

AREA A is a combination of Zones 1 & 2

AREA B is a combination of Zones 3 & 4

AREA C is a combination of Zones 5 & 6

**AREA
A**

BOUNDARY, BONNER, KOOTENAI,
BENEWAH, SHOSHONE, LATAH,
CLEARWATER, LEWIS, IDAHO,
AND NEZPERCE COUNTIES.

**AREA
B**

ADAMS, VALLEY, WASHINGTON, PAYETTE,
GEM, BOISE, CANYON, ADA, ELMORE,
OWYHEE, CAMAS, BLAINE, GOODING,
LINCOLN, JEROME, AND TWIN FALLS
COUNTIES.

**AREA
C**

LEMHI, CLARK, FREEMONT,
BUTTE, JEFFERSON, CUSTER,
MADISON, TETON, POWER,
BONNEVILLE, BANNOCK,
CARIBOU, ONEIDA, CASSIA,
FRANKLIN, BEAR LAKE,
MINIDOKA, AND BINGHAM
COUNTIES.

Statewide Vehicles Summary of Amendment 01

This is a brief summary of changes only; see the amended Vendor Bid Schedules and Requirements for all changes. **Amended bid schedules must be used when submitting bids.**

Chrysler, Dodge, Jeep:

Modified, added or deleted the following items:

- A-3 through A-7
- B-3/4 and B-7/8
- B-9 through B-32
- C-4/5
- D-1 through D-6
- D-19 through D-30
- Corrected Groups and numbering for Vans
- E-11 Added Caravan C/V Cargo Van

GMC:

Modified, added or deleted the following items:

- B-1 through B-4
- B-25 Added
- Corrected Groups and numbering for Sport Utility Vehicles (Grp. C), Chassis Cab (Grp. D) and Vans (Grp. E).
- C-1 through C-4
- D-1 through D-6
- E-1 through E-11

Terms and Conditions

- Amended to allow up to 200 miles on odometer.
- Corrected estimated contract dates.
- See amended (A01) requirements for specific changes.

Bid due date and time remains unchanged.

Statewide Vehicles Summary of Amendment 02

This is a brief summary of changes only; see the amended Vendor Bid Schedules for all changes. **Amended bid schedules must be used when submitting bids.**

Chrysler, Dodge, Jeep:

Modified, added or deleted the following items:

- A-5
- E-11

GMC:

Modified, added or deleted the following items:

- B-1 through B-6.
- C-7 through C-10
- D-7 through D-10
- E-1 through E-2
- E-6 through E-11
- Removed requirements for A/C on some units.

Ford:

Modified, added or deleted the following items:

- A-6 through A-9
- Automatic and Air Conditioning Std on some models.

Chevrolet:

Modified, added or deleted the following items:

- A-3
- B-5 through B14

Terms and Conditions

Bid closing date is extended to October 3, 2008, 5:00pm MDT

Note any other minor manufacturer standard updates on the bid schedules submitted with bid.

Reminder: ALL ITEMS SHALL BE BID WITH ON-STAR®, SATELLITE RADIO, OR SIMILAR SERVICES DELETED